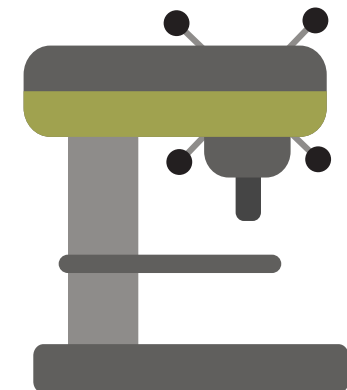
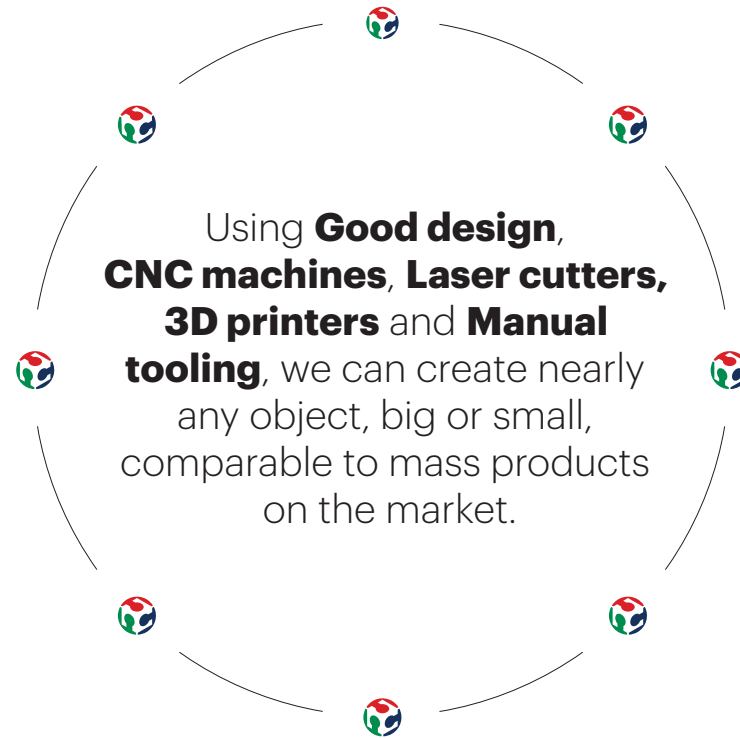
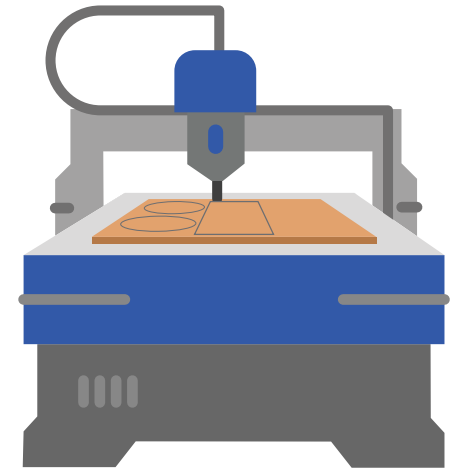
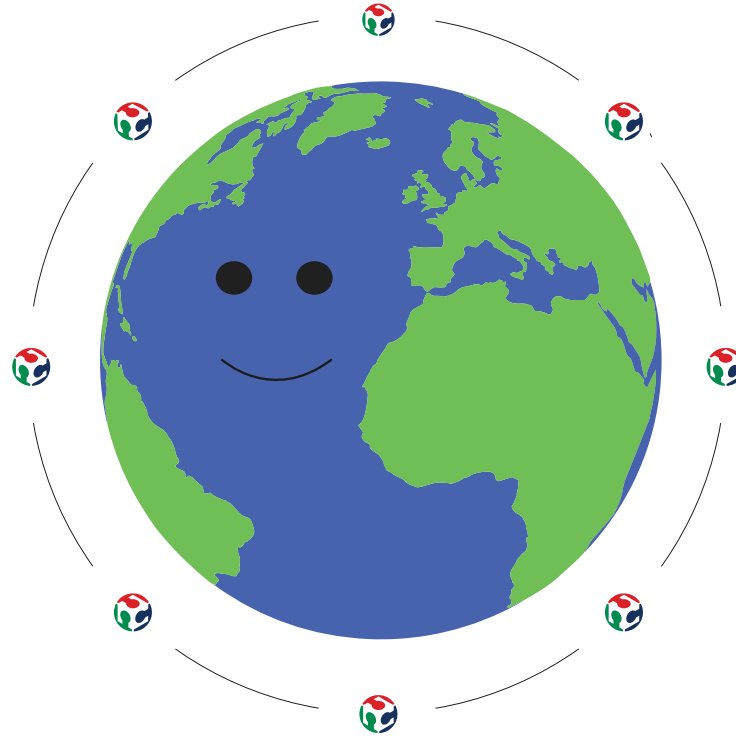


Introduction to

FAB MARKET







We want to **invite** all **FabLabs** around the world to become a part of the **Fab Market** network in order to create a **distributed economy**.

Working together, **sharing** knowledge, designs, equipment, responsibilities and customers

HOW DOES
IT WORK?



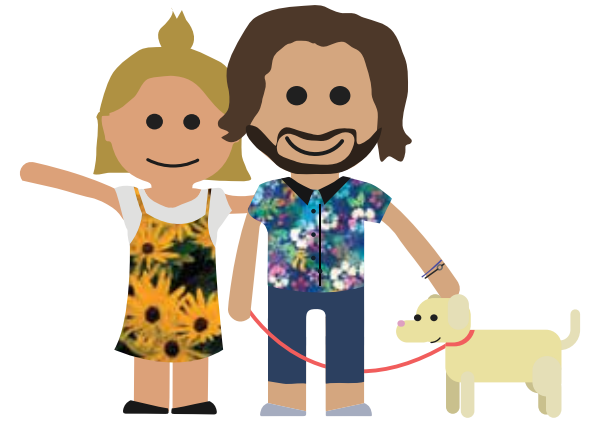
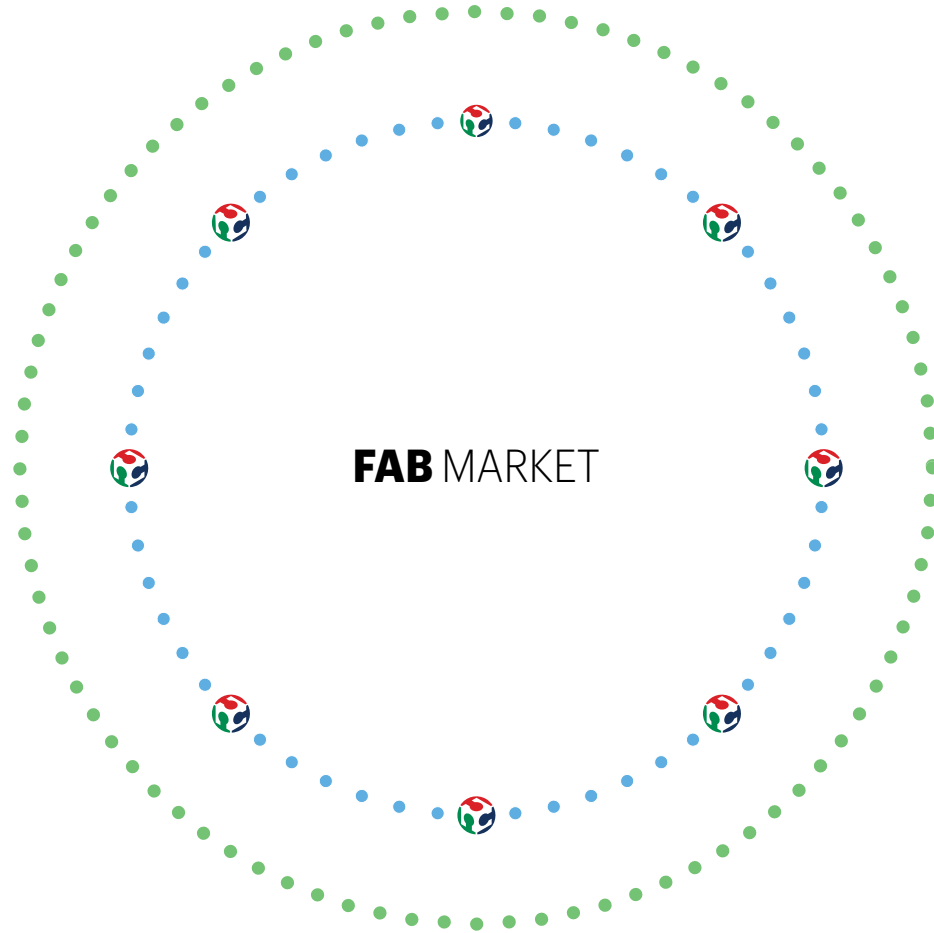
DESIGNERS



FAB MARKET



DESIGNERS



CUSTOMERS

Products are sold **Ready for...**

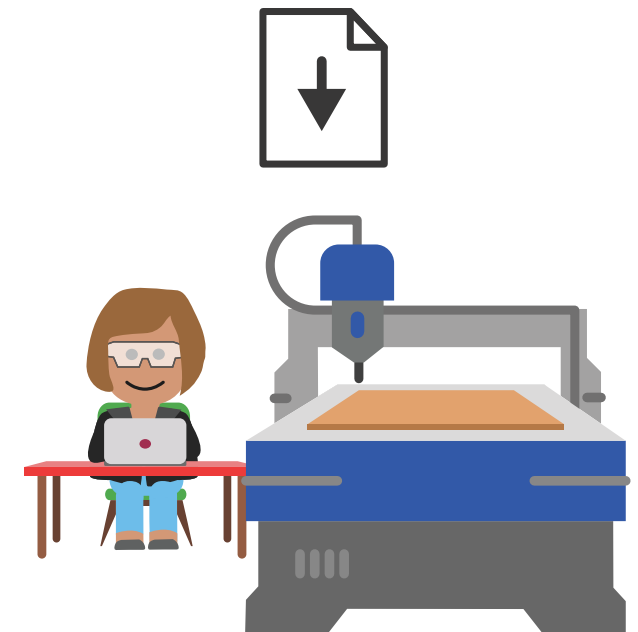
Use



Assembly

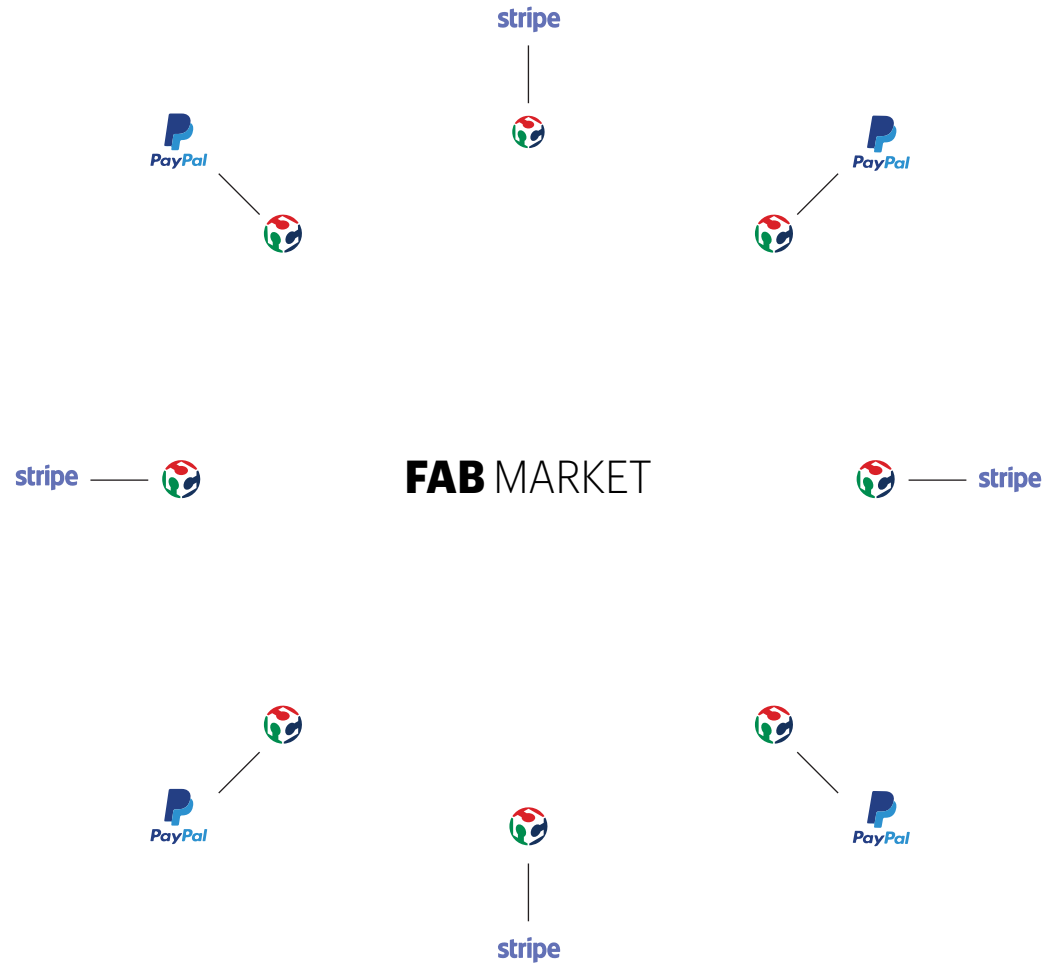


Fabrication

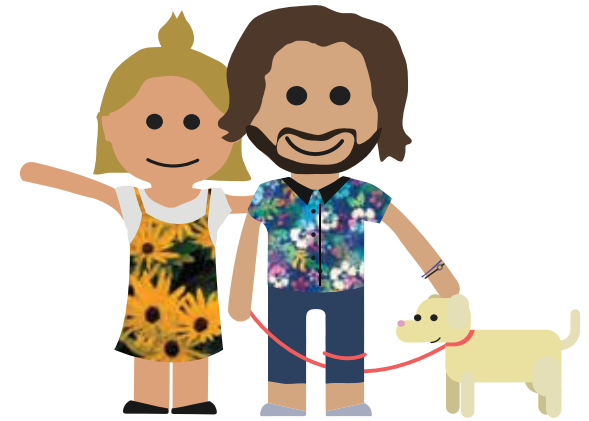
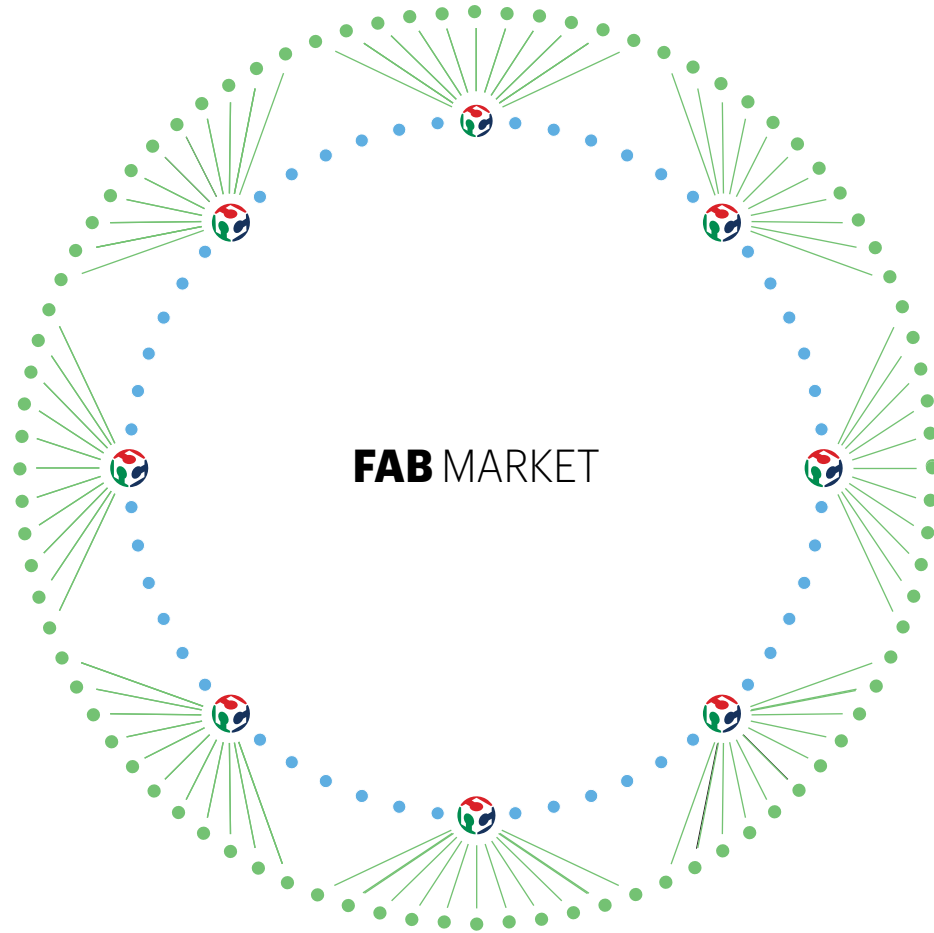


Giving people possibility to participate in the making process.
The **more you participate**, the **less you pay** for the product.

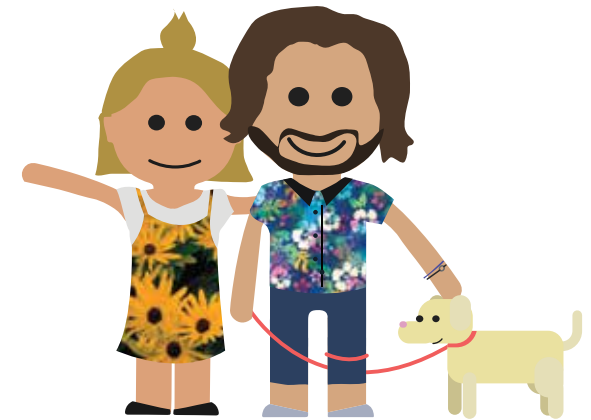
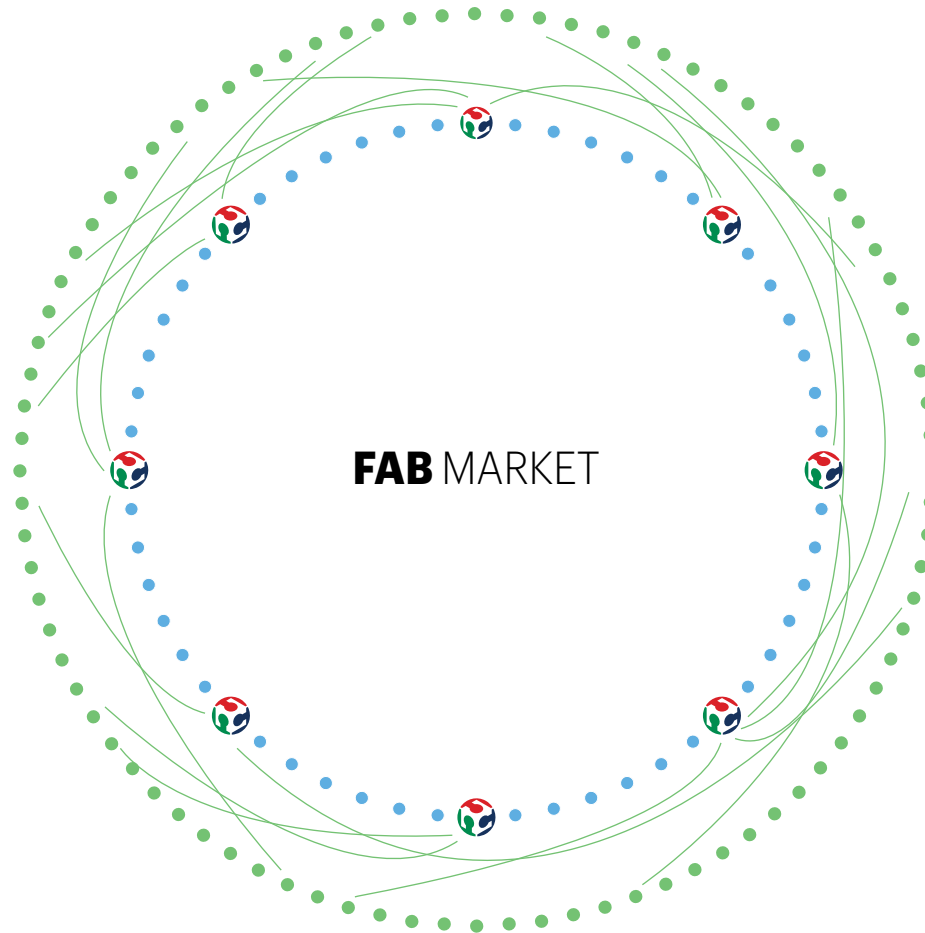
Every Lab has a **private** paypal, stripe or what-ever account



Customers have the opportunity to buy global designs made in their **local** Fab Lab



But are **also** able to order products from **other labs** if the desired products are not available locally



CUSTOMERS

PROFIT DIVISION



DESIGNERS

50%
of sales profit
(annual payment)



FAB LABS

Production*
+

35%

of sales profit

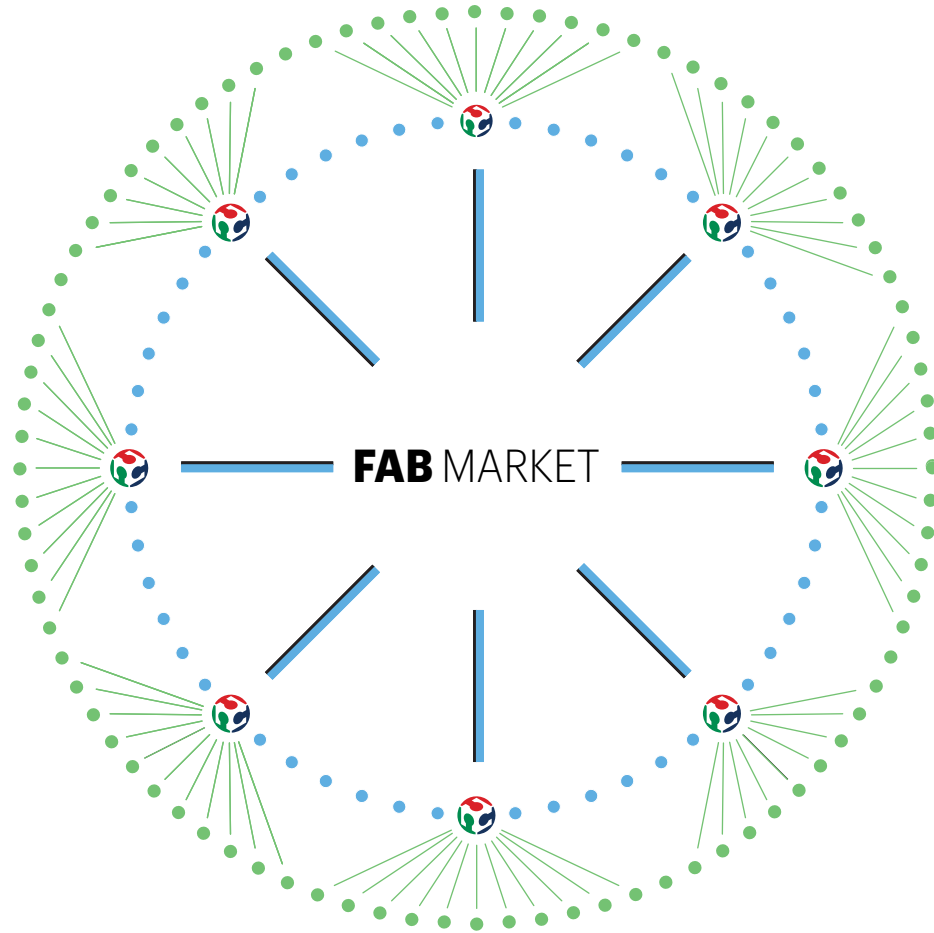
-----*

- Materials
- Machining
- Assembly
- Administration



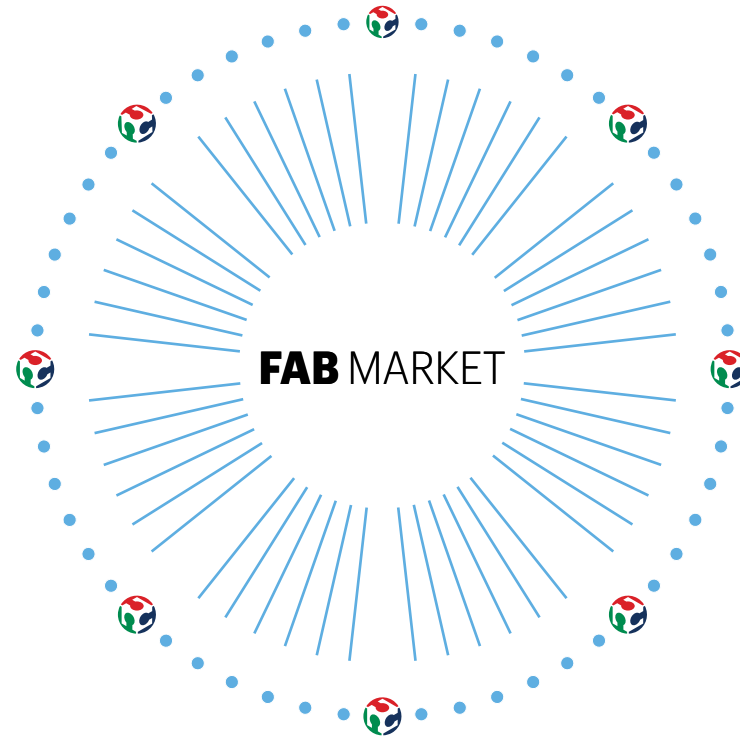
15%
of sales profit
(Payment every
3 months)

PROFIT DIVISION



Every three months
Fab Market and
Designer royalties

PROFIT DIVISION



Annual payment
Designer royalties

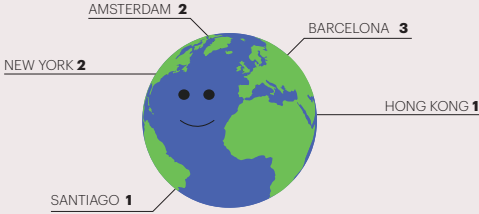
USER PROFILES

FAB CHAT | WIKI FAB | CUSTOMER REVIEWS | EDIT PROFILE | LOG OUT

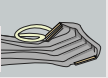

Designer profile
Cristian
Italy



My **sales**



My **products**


| | Sales | Royalties |
|---|-------|-------------|
| BAG  | 6 | xxx€ |
| BIKE RACK  | 3 | xxx€ |
| TOTAL | | xxx€ |
| Next pay day | | 01 / 01 /18 |

SUBMIT A NEW PRODUCT



Through the **web everyone** involved can monitor their sales and profits, **share** design and fabrication **knowledge**, read customer reviews, submit more designs or find new products to **fabricate**

FAB CHAT | WIKI FAB | CUSTOMER REVIEWS | EDIT PROFILE | LOG OUT





Fab lab Profile
Barcelona
Spain



NEW ORDERS

| | Units | Delivery |
|---|-------|-------------|
| TABLE  | 2 | 15 / 07 /17 |
| SCARPA  | 1 | 21 / 07 /17 |

Sold **products**

| | Units | Production | Profit | Royalties |
|---|-------|---------------|---------------|--------------|
| SCARPA  | 2 | xx | xx | xx |
| TABLE  | 5 | xxxx | xxxx | xxx |
| BIKE RACK  | 1 | xxx | xxx | xx |
| BAG  | 2 | xxx | xxx | xx |
| TOTAL | 10 | xxxx € | xxxx € | xxx € |
| Next pay day | | | | 01 / 08 /17 |

FIND A NEW PRODUCT

CATALOGUE

BARCELONA



REYKJAVÍK



NEW YORK



**Every lab manages
its own catalogue,**
according to their
facilities, human power,
supply chain etc.

AMSTERDAM



SANTIAGO



LONDON



MOSKOW



BERLIN



CATALOGUE



DESIGNERS



Designers **submit**
new products to their
local Fab Market

CATALOGUE

NEW PRODUCT

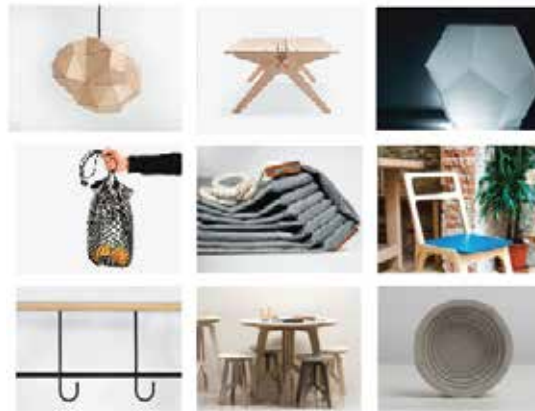


(**London** based designer)

When a new product has been prototyped and tested it enters directly into the **catalogue of the local Fab Lab** of the designer, as well to the **global Fab Market catalogue**.

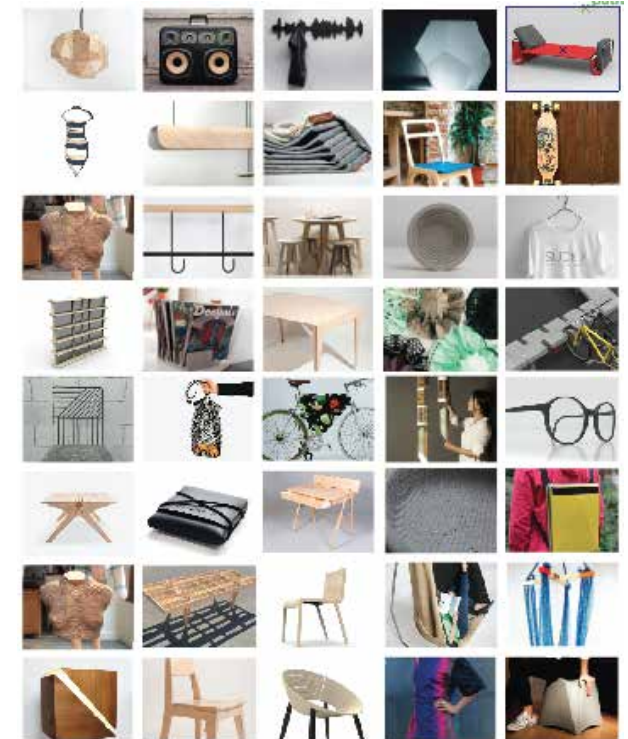
LONDON

PRODUCTS



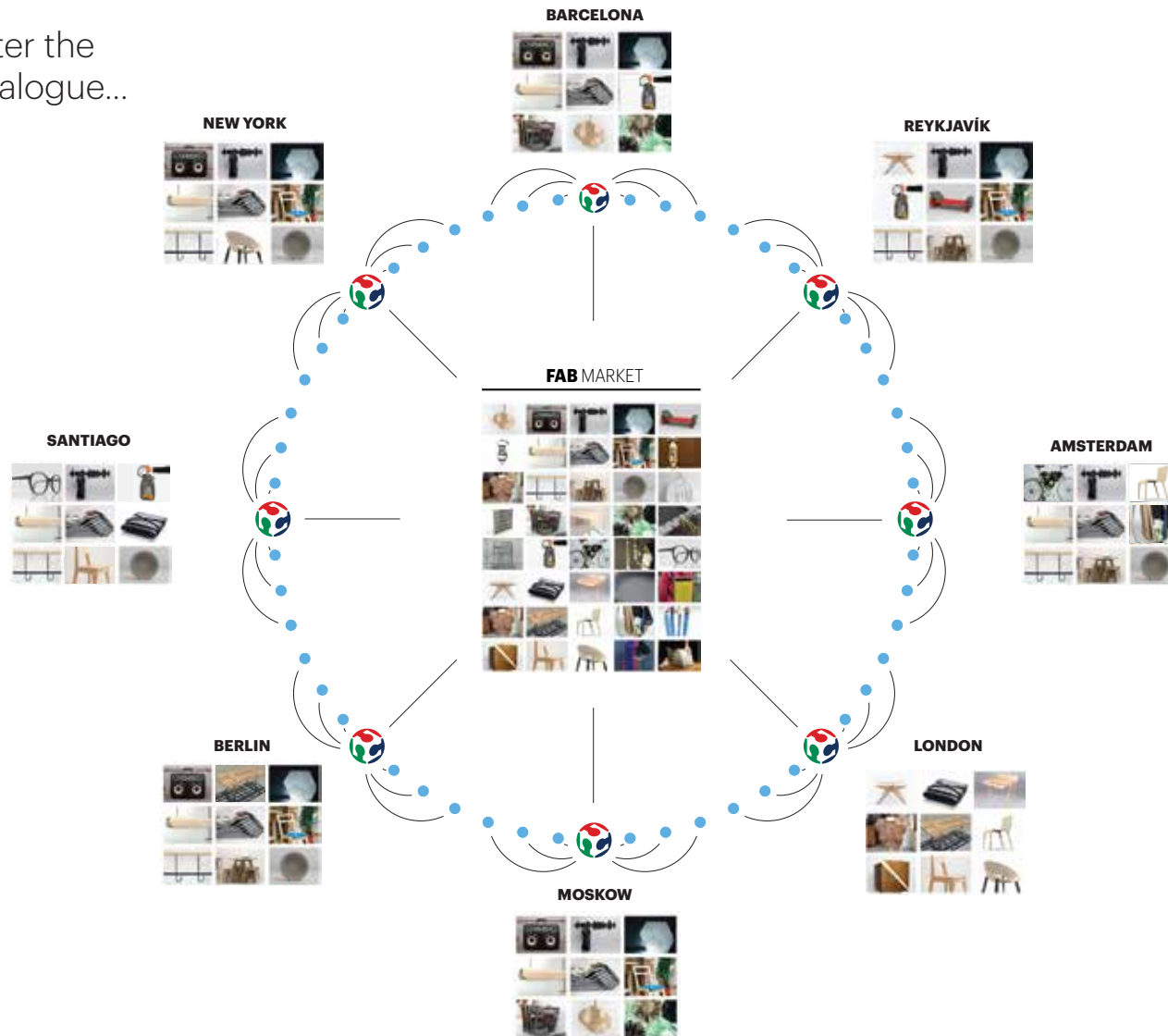
FAB MARKET

PRODUCTS



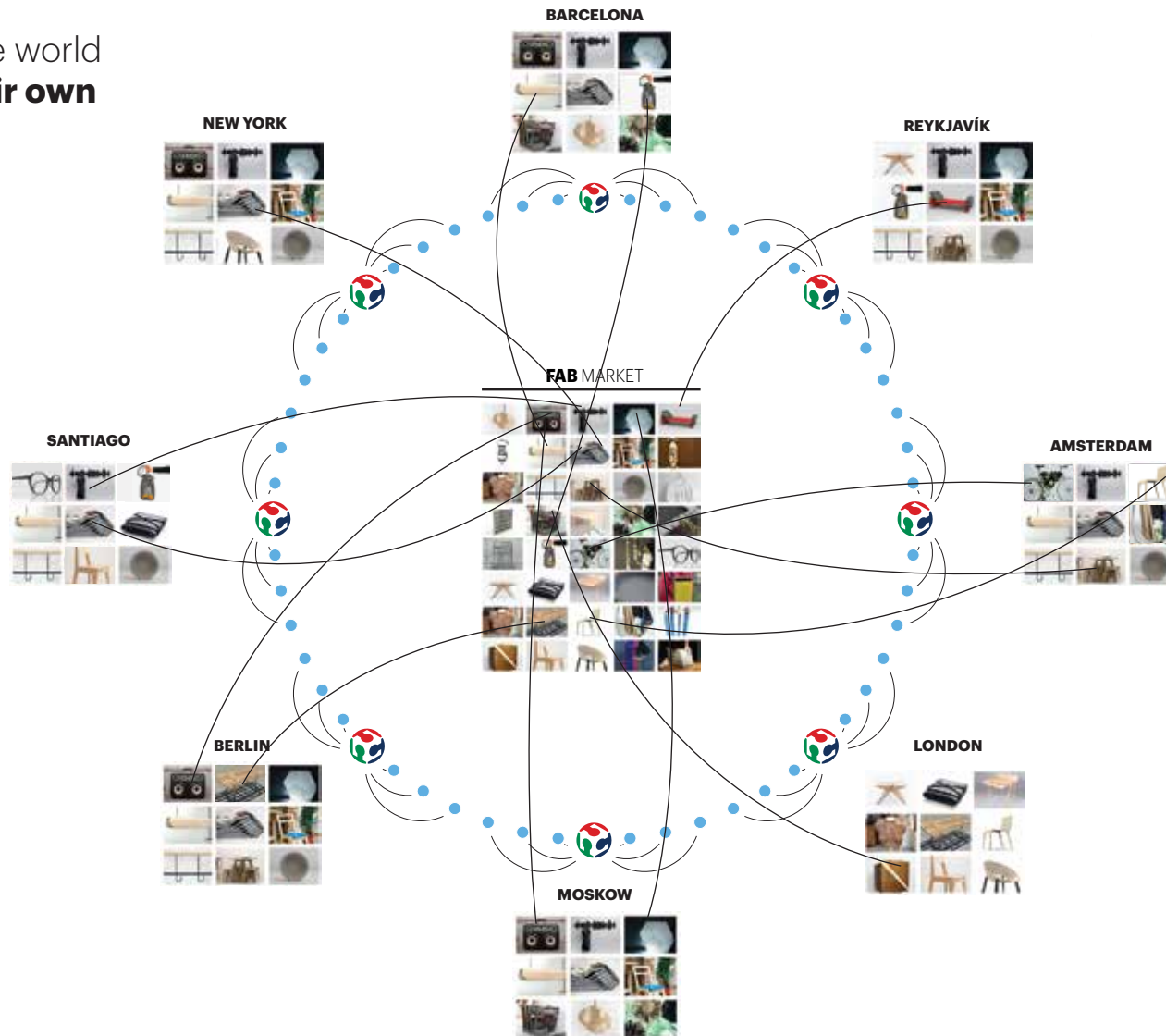
CATALOGUE

After new designs enter the Global Fab Market Catalogue...



CATALOGUE

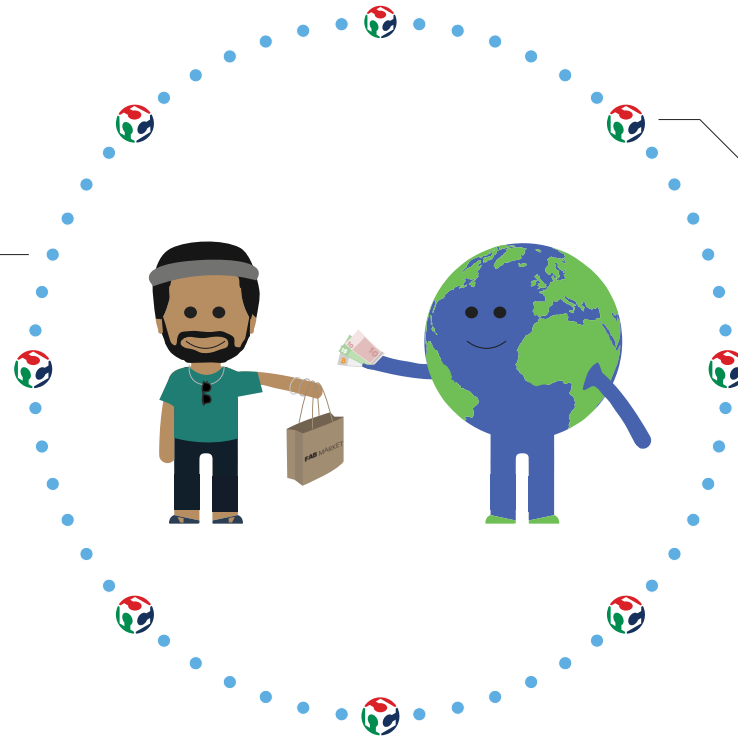
...Fab Labs around the world
can **add them to their own**



SELL YOUR DESIGN

What **YOU** provide

- Open source Design
- Product description
- Files and instructions
- Material for prototyping
- Packaging design
- Product licence (optional)
- User profile



What **FAB LAB** provides

- Machining for prototyping
- Product photography
- Material for (on demand) production
- Machining for (on demand) production
- Finishings and assembly
- Quality control
- Administration

We want to give talented creators, designers and makers **a place** where they can **fabricate** their creations for a **low price** and **sell globally** at the same time.

PROTOTYPING

DESIGNERS

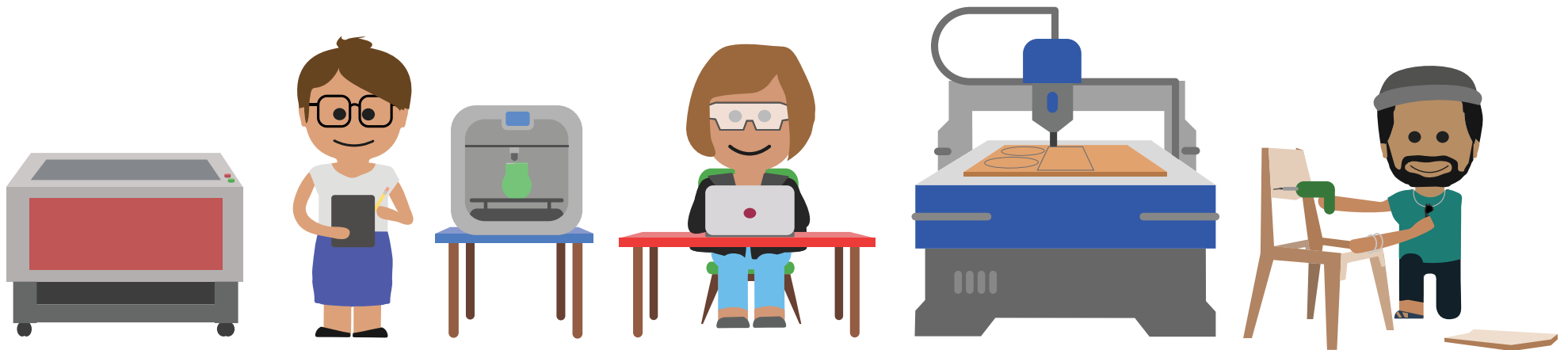
- Files for machining
- Material for prototyping
- Finishings and assembly

During the prototyping
The market **manager documents** all aspects of the process to be able to **calculate** the exact production cost at his location.

FAB LAB

- Machining for prototyping
- Quality control
- Administration
- Documentation

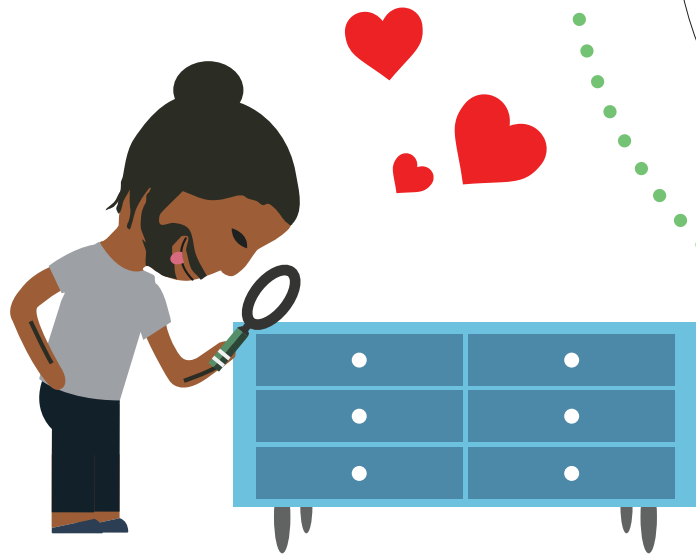
- Material cost
- Time/cost of machining
- Time/cost of assembly



QUALITY CONTROL

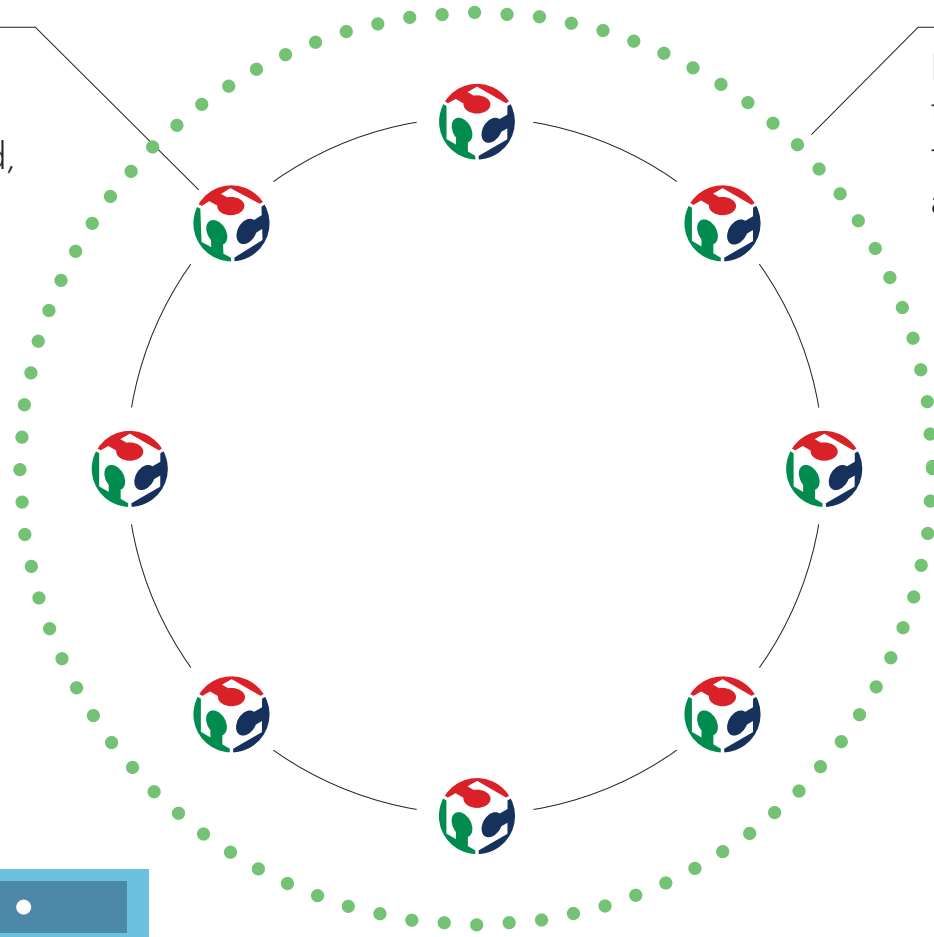
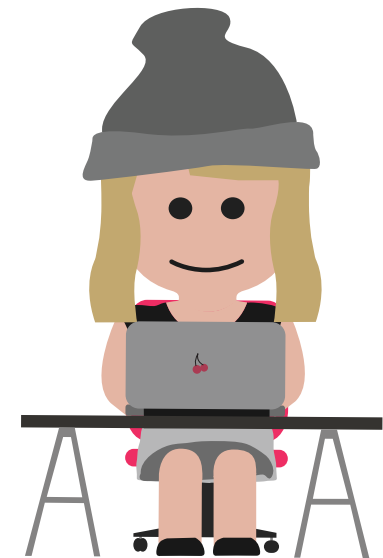
MARKET MANAGER

To make sure The Fab Market delivers **quality** products to the costumers around the world, the **Market manager** at each location is responsible for checking every detail of **all sold products**.

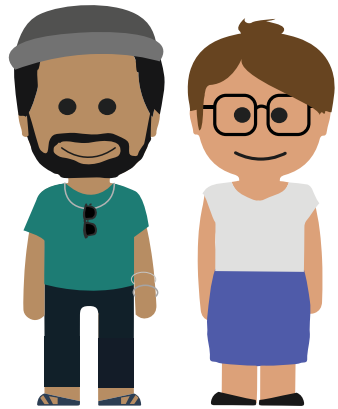


CUSTOMER REVIEW

Fab Market encourages customers to give a review on the product through a "satisfaction" question list, available at **market.fablabs.io**



RESPONSIBILITIES



DESIGNERS

- Open source Design
- Product description
- Files and instructions
- Material for prototyping
- Packaging design
- Product license (optional)

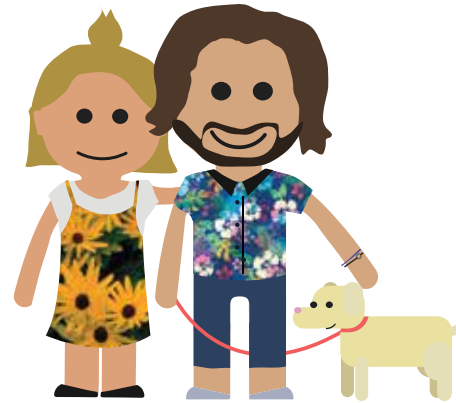


FAB LABS

- Machining for prototyping
- Quality control
- Product photography
- Material for production*
- Machining for production*
- Finishings and assembly*
- Administration
- Pay royalties to Fab Market

-----*

*On demand



CUSTOMERS

- Buy locally
- Customer reviews



FAB MARKET

- Hosting the platform
- Communication / Promotion
- Monitoring customer reviews
- Pay royalties to designers
- Administration



Thank you

